

GLOMAC SECURITY AND PRIVATE INVESTIGATION SOLUTION COMPANY



GLOMAC SPI SOLUTION COMPANY

- **ACCOUNTABILITY**
- **IMPACT**
- **VALUE**
- **OPPORTUNITY**
- **PROFESSIONALISM**
- **CERTIFIED TRAINING**
- **TALENT AND WEALTH**
- **CREATION**
- **SUSTAINABILITY**
- **COMPANY OF CHOICE**



Dear Sir/Ma,

INTRODUCTION OF GLOMAC SECURITY/OUR PROPOSAL

We are pleased to introduce to you our company, **Glomac Security and Private Investigation Solution Company**, Incorporated and in operation since 2017.

Glomac Security is a proactive, responsive and reliable security solution with full knowledge, understanding, and application of unique local peculiarities. Our services range from a one off to a longer-term support in providing security solutions that can be reflected in all aspects of private and corporate organizations. Partnership with **Glomac** will always be rewarded with protection. Protection you can trust, a partnership that works, and peace of mind at all times.

We are an acclaimed firm of security agents with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects with particular emphasis on Private and governmental security administration. We think that your project is well suited to our strengths and aspirations

We have well trained operatives that can respond to minor incidents and to assist in serious emergencies by guiding emergency responders to the scene of the incident, helping to redirect, foot traffic to safe locations, and documenting what happened on an incident scene.

Our young and agile security operative's presence in your hotel (in combination with security policies and SOPs) shall help to mitigate harm to your people (customers/staff), theft, property damage and employee misconduct and safety rules violations. Our security officers are trained to deliver security excellence to our clients at all times. We provide the following personnel:

- Security and private investigation operatives.
- Concierge/Front desk operatives.
- Security Manager for Facilities/estates.
- Executive Protection Officer (body guard).
- Bouncers of event security.
- CCTV Operations and Installation
- Supply and Installation of various Security Gadgets

Our clients range from government agencies to corporate and private establishments. Below are some of our clients we offer services to:

✓ *The Ashlar Event Centre, Imo State* ✓ **Favor Factor Corp. Canada**
 ✓ *Darling Palm Hotel and Suite, Imo State ,*
 ✓ *Trident Properties, Lekki,Lagos* ✓ *Demas Event Centre, Lagos*
 ✓ **TD Agri Farm Limited, Lagos** ✓ **Lucky Fibre Limited, Lagos,**
 ✓ **Chop Now Now, Victoria Lag.** ✓ **Advic Hotel, Ijede, Lagos**
 ✓ **King David Hotel Lagos** ✓ **3 Blue Moon Hotels Lekki**
Lagos ✓ **Capitano Guest House, Ikorodu** ✓ **Exquisite**
Furniture Ltd, VI, Lagos

Our Board of Directors respectfully requests that we have an audience with you to speak more of our company services in detail. We are extremely interested in the project and we very much hope that you consider the **Glomac Security team** as a strong candidate for selection

Please feel free to contact us on our hotline stated below for further business discussions.

We look forward to hearing from you.

Yours Faithfully,

Captain Stephen Abara

SAbara

President, CEO

GLOMAC SPI Solution Company

“Exceptionally Trained and Rigorously Screened”

PRE-PROPOSAL INFORMATION PACKET

The purpose of this pre-proposal information packet is for our prospective clients to articulate their security needs. Simply put, what are your needs? What, where, and why do you need security? The information that you provide us will help us understand your individual, corporate or company's security needs. The information we receive from your organization in this pre-proposal information packet will allow our security professionals to focus on your individual situation and security needs.

Next, if applicable, what are your realistic expectations, desired outcomes and measurable results? What type of business are you? What are the locations, times, dates, or the duration of your security needs?

Please take your time and think this information through carefully. Be accurate and specific, and give us as many details as you can. The more we know, the better we can serve you and your security needs.

GLOMAC is client centered, and we offer a wide range of specialized security services that are individually designed to meet the needs of each client. The more information that you can provide for us in this pre proposal information packet, the better we will understand your specific needs. This will allow our experts to address your individual needs, and for us to begin to build a personal, successful, and long lasting working relationship.

Pre Proposal Information Packet (PPIP)

Your Company's Name _____

Address _____

Phone: Day _____ Evening _____

Fax No _____

Best Time to Call _____

Type of Business _____

****Please give a good faith estimate as to the amount of billable hours per week your company will need for security** _____

Approx. how many guards per day will you need _____

Names and Titles of Contact Persons:

1st _____

2nd _____

What is Your Timeline _____ Please give us (2) available dates and times for a proposal meeting; please allow enough time (approx. 15 – 20 min) for a meaningful and productive meeting.

First Date _____ Time _____

Second Date _____ Time _____

The name of the person or persons our representative or representatives will be meeting with _____

WHAT ARE YOUR COMPANY'S SECURITY NEEDS? _____

WHAT ARE YOUR REALISTIC OUTCOMES AND MEASURABLE RESULTS?

Use as much space as needed and feel free to use the backs of these pages if needed.

WHAT WOULD YOU LIKE TO TELL US ABOUT YOUR COMPANY / CORPORATION / INSTITUTION THAT YOU WOULD WANT US TO KNOW? _____

HOW CAN WE BEST SERVE YOU _____



GLOMAC SECURITY BUSINESS ESTIMATES

| | | |
|---|--|--|
| 2-4 UNIFORMED OFFICERS | GUEST HOUSES Depends on location | N85,000 Per unit, and above |
| 2-4 Uniformed SECURITY Bouncers For all your Events | GUEST HOUSES Depends on location | N25,000 Per unit, and above based on agreement with company |
| 2-4 UNIFORMED GUARDS | HOTELS Depending on location of business | N85,000 per unit, and above |
| 2-4 Uniformed SECURITY Bouncers For all your Events | HOTELS Depending on location of business | N25,000 Per unit, and above based on agreement with company |

| | | |
|---|---|--------------------------------------|
| 4-50 UNIFORMED GUARDS | INDUSTRIES MANUFACTURING/OTHERS Depends on volume, size and capacity of the company and assets to protect | N95,000 Per unit And above |
| 2-10 Uniformed Guards | OFFICE COMPLEX Depending on location price may vary | N85,000 Per unit |
| 2-10 Uniformed Guards | Shopping Malls/Complexes Price may vary due to location | N85,000 Per unit |
| Organizations/Churches/Mosques, hospitals/ Corporatives... (2-10 Uniformed Guards) | Depending on location, size, volume, and capacity of building to protect and population of the people there in | N75,000, and Above |
| Universities/ Colleges/Higher Institutions/ and Banks | Depending on location, size, volume, and capacity of building to protect and population of the people there in | N95,000 & above |

| | | |
|--|--|---------------------------|
| Executive Protection Unit (2-10 Uniformed Guards) | Prices varies due to demands of the individuals and so on | N250,000 and above |
| Private investigation unit | Prices vary due to demands of the individuals, volume of cases, and people involved, location of crime, and number of law enforcement involved etc. | N250,000 and above |

Thank you for taking the time to fill out this pre-proposal information packet and view our proposed rates for the services. We look forward to meeting and working with you. Please note, we consider so many things prior to offering you our rates and services. We are also flexible depending on your needs. Please feel very free to call us and discuss the above rates. Your service delivery and your business customer satisfaction is guaranteed.

Respectfully Submitted,

President, CEO

GLOMAC Security and Private Investigation Solution Company

Exceptionally Trained and Rigorously Screened'